

Capital Fund Raising Executive

Hays Banking • Melbourne CBD VIC



Base pay

\$100,000 - \$150,000



Work type

Full Time



Contract type

Permanent

Job details



Date posted

30 Oct 2020



Expiring date

30 Oct 2021



Category

Banking, Superannuation & Finance



Occupation

Funds Manager



Base pay

\$100,000 - \$150,000



Contract type

Permanent



Work type

Full Time



Job mode

Standard hours



Work Authorisation

AUSTRALIAN CITIZEN / PERMANENT RESIDENT

Perks

WORK - LIFE BALANCE

Full job description

Your new company

Fast growing, financial institution with a strong foothold in the Australian market is looking for a seasoned finance professional with a track record of establishing long term, lasting relationships with investors

Your new role

As a Capital Fund raising executive

- Help grow the business by using your network to acquire new funding
- Develop a strong understanding of the business so you can proactively encourage HNWI or Institutions to invest in it
- Promote the companies products, services & solutions and be an ambassador for the company at all times
- 3 or 4 days a week so ideal for candidates after work/life balance

What you'll need to succeed

- Track record of raising funds from individual and institutional investors
- Strong interpersonal and relationship-building skills
- Strong network within and outside of Australia

What you'll get in return

Flexible working arrangements, competitive base salary and high bonuses if performance expectations are met.

What you need to do now

If you're interested in this role, click 'apply now' to forward an up-to-date copy of your CV, or email me at Daniel.Sung@hays.com.au or call 0492 992 34.

LHS 297508 #2436952