

Contracts and Commercial Manager

Hays Defence • Western Sydney NSW



Base pay

\$140,000 - \$160,000



Work type

Full Time



Contract type

Permanent

Job details



Date posted

07 Nov 2020



Expired On

07 Nov 2021



Category

Engineering



Occupation

Civil & Structural



Base pay

\$140,000 - \$160,000



Contract type

Permanent



Work type

Full Time



Job mode

Standard hours



Work Authorisation

**AUSTRALIAN CITIZEN /
PERMANENT RESIDENT**

Full job description

Your new company

This is an exciting opportunity to join an expanding multinational organisation specialising in defence and government related products. Working within this dynamic and expanding industry leader will give you the opportunity to identify, negotiate and capture challenging projects.

Your new role

This Contracts and Commercial Manager role will see you reporting to the Commercial Director providing commercial guidance and direction to the business working directly with Project and Bid teams regarding negotiations and tender outcomes. You will be responsible for project compliance with the contract, Australian and foreign government requirements for the management of technology, intellectual property and confidential data. Contributing to phase and contract status reviews will be a challenging part of this position. You will have experience liaising strategically with all levels of stakeholders including Project Managers, Engineering, Internal and External Customers including the Department of Defence.

What you'll need to succeed

- Experience working with ASDEFCON bids and contract negotiations or similar Defence Contracts
- Experience in the management and development of contract frameworks in the Government and Defence markets
- Excellent interpersonal and stakeholder management skills
- Currently have or able to obtain Australian Defence Clearances

What you'll get in return

You will gain a permanent position in a secure industry specialist working on projects supplying niche products to the defence industry.

What you need to do now

If you are interested in this position and feel you have the skills described to be successful, click 'apply now' or for more information and a confidential

discussion or to find out about more opportunities within the Defence Industry
contact Vivian Cormier at Hays on 02 9249 2275 or email
vivian.cormier@hays.com.au

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