

Sales Consultant

AUTOrecruit • Northern Suburbs Brisbane QLD



Base pay

\$45,000 - \$50,000



Work type

Full Time



Contract type

Not provided

Job details



Date posted

10 Jun 2021



Expired On

07 Jul 2021



Category

Sales



Occupation

Sales Representatives/Consultants



Base pay

\$45,000 - \$50,000



Work type

Full Time



Job mode

Permanent



Industry

AUTOMOTIVE



Sector

PRIVATE BUSINESS

Full job description

Are you a natural born and career driven salesperson? Our client is looking to appoint a New and Used Sales Consultant join their busy team, located in North Lakes. The ideal candidate will have previous industry sales experience and be willing to work across both new and used vehicles.

Located approximately 26km north of Brisbane City, North Lakes offers the best amenities and services within the Moreton Bay Region. Close to the highway and the Redcliffe Peninsula, North Lakes is perfectly situated to offer something for everyone.

This role would suit an experienced automotive Sales Consultant, who is ready to work with a market leader. This role comes with fantastic earning potential and the bonus of working for a great dealership who pride themselves on having a vibrant and energetic work culture.

Duties and Responsibilities:

- Selling vehicles
- Gaining business from new and existing customers
- Meeting key Performance Indicators
- Understanding customer objectives and buying criteria
- Ensuring that you provide superior customer service
- Maintain a high level of knowledge of all vehicles and products
- Identifying and exceeding customer's needs, with in-depth advice and service.

About the candidate:

- Previous vehicle sales experience in either new or used vehicles
- Proven history of meeting and exceeding sales budgets
- The ability to use a variety of selling techniques
- A desire to push yourself to achieve
- Be a natural born salesperson
- Desire to make this a career role

In return you will be rewarded with a retainer + an excellent commission structure. Top performers have the potential to be earning over \$100,000 per year.

For further information on this role, please contact **Kelly Roberts** on 0480 002 346 quoting job number **AR6108**. Enquiries, applications and resumes can be sent to jobs@autorecruit.com.au