

Junior Sales Representative

LX Recruitment • Crows Nest NSW 2065



Not provided



Work type
Full Time



Contract type
Permanent

Licenses & certifications

DRIVERS LICENSE

Perks

CLIENT VISITS

ON THE ROAD

Skills

SALES

CUSTOMER SERVICE

Full job description

OPPORTUNITY NOT TO BE MISSED!

Are you a rising star wanting to progress your career in sales?

Have you worked in the hospitality or retail industries and looking to move into an office role?

This position is all about your passion, drive and attitude. Full industry training will be provided.

ABOUT THE ROLE

- Full Time
- Focusing on Client Relationships
- Your Intro to Recruitment

Covering the key areas of Sales and Client Service within our dynamic agency, this role is a brilliant introduction to the Recruitment Industry. We'll give you all the tools and training required for long term success - then we'll leave you to it.

Job details



Date posted
12 May 2021



Expired On
11 Jul 2021



Category
Sales



Occupation
Sales Representatives/Consultants



Base pay
Not provided



Contract type
Permanent



Work type
Full Time



Job mode
Standard/Business hours



Career level
JUNIOR (SOME EXPERIENCE)



Industry
HUMAN RESOURCE



Sector
PRIVATE BUSINESS



Desired education level
YEAR 12 OR EQUIVALENT



Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT



Company size
1 to 10

We believe in a low-key management style that gives you freedom to work your own way.

We're based on Crows Nest, but our clients are spread across Sydney. This role does involve travel and investing time in developing personal client relationships.

TYPICAL TASKS

- Learn all processes - order entry, customer service, outgoing calls
- Build strong relationships with customers
- Sourcing and onboarding candidates
- Finding and creating new business opportunities
- Follow a weekly call schedule
- Visiting clients - 2-3 days per week
- Hunting for new sales opportunities/business

ESSENTIALS

- Minimum 2 years sales experience
- Own car a must – all work expenses paid.
- Focus on sales and customer service
- Highly motivated and sales oriented
- Intermediate MS Office skills
- CRM experience, highly regarded
- Excellent written and verbal communication skills
- Outgoing personality
- Professional attitude
- Team player
- Excellent planning and organisation skills

WHAT NEXT?

If you'd like to find out more about this role, contact us with your sales pitch. So along with your CV, give us a reason to start the conversation!