

Territory Manager


Randstad • All Melbourne VIC

 Base pay
\$0 - \$0

 Work type
Full Time

 Contract type
Permanent

Job details

 Date posted
31 May 2021

 Expired On
03 Jul 2021

 Category
Sales

 Occupation
New Business Development

 Base pay
\$0 - \$0

 Contract type
Permanent

 Work type
Full Time

 Job mode
Standard/Business hours

 Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT

Perks

CAR ALLOWANCE

TRAINING

Skills

SALES

SALES EXPERIENCE

Full job description

YOUR NEW COMPANY

Our client is a global forward-thinking, customer, and employee-centric, leading global aesthetics device company with a comprehensive product portfolio. They have a diverse, collaborative and inclusive culture that fosters growth - they know your growth is their growth.

Their technology enables physicians to provide advanced solutions for a broad range of medical aesthetic applications including improving the skin's appearance through the treatment of superficial benign vascular and pigmented lesions, hair removal, improvement in skin laxity and wrinkles, and body contouring and sculpting.

WHAT'S IN IT FOR YOU?

Our client offers comprehensive training and a supportive, inclusive environment to ensure you are set up for success from day one. Some of the fantastic perks are:

- Uncapped commission - earn a % of every device you sell
- Bonus (paid in addition to the commission) quarterly and annually
- Local and international training and development opportunities

YOUR NEW DUTIES

You will work as part of an established, high-achieving, team looking after Victoria and Tasmania. On offer is a base salary of \$85,000 + 9.5% super + car allowance of \$15,000 + uncapped commission and annual and quarterly bonus.

- Drive the success and growth of your sales region by generating leads vigorously and
- effectively.
- Meet with prospective and existing customers to confidently differentiate the companies technology from competitors
- Work autonomously to manage and grow sales in your region

WHAT YOU ARE / YOUR SKILLSET

- Tertiary qualification preferable in Science/Medicine and/or Business
- Minimum 2 years sales experience
- **STRONG** achievement orientation with demonstrable professional achievements

If this **SOUNDS LIKE YOU**, please **APPLY NOW** to kick start your career with a leading healthcare company, or email your resume to pamela.panagopoulos@randstad.com.au.

Please note: due to the volume of applications, only shortlisted candidates will be contacted.

At Randstad, we are passionate about providing equal employment opportunities and embracing diversity to the benefit of all. We actively encourage applications from any background.

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