

Relationship Manager

Wood Recruitment • All Perth WA



Base pay

\$60,000 - \$78,000



Work type

Full Time



Contract type

Permanent

Skills

SALES

SALES CUSTOMER SERVICE

Full job description

Our client is looking for energetic and bubbly personalities who are committed to building great relationships with their customers. We are looking for people who are passionate about using technology and understand how essential it is to making business more simplified and profitable for our clients.

As a Relationship Manager you will be responsible for managing and delighting a portfolio of 500 small to medium business clients in the Perth Metro area. You will be their first point of contact for advice, sales, customer service and most importantly insights about how you can help improve their business. Working closely with a Business Technology Advisor you will form a team to provide end to end management and coverage to your customer base.

What you'll be doing:

- Contacting new & existing customers
- Account management & solution selling
- Grow and maintain a portfolio

What you'll need:

- 2+ years experience in sales
- Excellent phone manner
- Experience solution selling over the phone (preferable)

What's in it for you:

- Career progression & opportunities to advance
- Convenient West Perth location

Job details



Date posted

06 Oct 2021



Expired On

05 Dec 2021



Category

Sales



Occupation

Telesales - Outbound



Base pay

\$60,000 - \$78,000



Contract type

Permanent



Work type

Full Time



Job mode

Standard hours



Industry

TELECOMMUNICATION



Sector

Work Authorisation



AUSTRALIAN CITIZEN / PERMANENT RESIDENT

- Work for a market leader

How to apply:

To complete your application for this position please click on the "APPLY" button below. Online applications are preferred however for a confidential enquiry please contact Wood Recruitment on 08 9221 8122.