

## Account Executive

Hays Sales • Sydney CBD NSW



Base pay

\$80,000 - \$110,000



Work type

Full Time



Contract type

Not provided

### Job details



Date posted

11 Apr 2019



Expired On

17 May 2021



Category

Transport & Logistics



Occupation

New Business Development



Base pay

\$80,000 - \$110,000



Work type

Full Time



Job mode

Permanent

### Full job description

#### Your new company

This Freight Forwarding business are going through a massive growth phase, and looking to expand their team by bringing on board an Account Executive to target new accounts.

#### Your new role

In this role, you will seek new business opportunities within the freight forwarding space, maximizing business and promoting this companies services. You will have knowledge of competitors within the market, and action accordingly to cement this companies potion within the market. This role will require developing business, while also maintaining accounts.

#### What you'll need to succeed

- Proven success in developing business
- International Freight Forwarding experience
- 5+ years experience in Logistics
- Previous experience in growing accounts

#### What you'll get in return

- Work for a rapidly growing, global business
- Competitive salary
- Career advancement opportunities
- 20k Car Allowance

#### What you need to do now

If you're interested in this role, click 'apply now' to forward an up-to-date copy of your CV to [jordan.lomas@hays.com.au](mailto:jordan.lomas@hays.com.au), or call us now on 0282269807.

If this job isn't quite right for you but you are looking for a new position, please contact us for a confidential discussion on your career. #2186719