

Entry Level Sales Consultant (No Experience required)

Myjoblist • Richmond VIC 3121

 Base pay
\$60,000 - \$60,000

 Work type
Full Time

 Contract type
Not provided

Full job description

Felix Young Australia, one of the fastest growing Sales and Marketing companies in Australia.

With 2 locations in Melbourne and Brisbane we are looking to expand our sales teams. If you are confident, outgoing and enjoys talking to people then we are looking for you!

We are a well-renowned outsourced Sales and Marketing company that represents clients in ways that they cannot themselves, offering our clients endless growth and advancement.

From our unique and effective in-person sales and marketing presentations, we have secured an unbeatable reputation for developing customer relationships, increasing sales and building brand advocacy for our substantial client portfolio.

Our focus is training and development, we will provide on the job training from industry professionals from an entry level position

THE ROLE

Felix Young will provide training in the following areas to become an expert in the sales industry:

- Sales and Marketing Strategies through various face-to-face interactions
- Customer Service and Promotions
- Public Speaking
- Tracking Sales and KPIs
- Collateral and Inventory Management
- Administration and Human Resources

This is a position that once trained you will be supporting the Sales and Marketing Manager to ensure clients budgets and growth are met while driving outstanding results.

Job details

 Date posted
17 Jun 2021

 Expired On
17 Jul 2021

 Category
Sales

 Occupation
Sales Representatives/Consultants

 Base pay
\$60,000 - \$60,000

 Work type
Full Time

 Job mode
Permanent

 Industry
HUMAN RESOURCE

 Sector
PRIVATE BUSINESS

 Company size
11 to 50

DEVELOPMENT PHASES:

- **Entry Level Sales Representative** Acquire all the sales skills needed to become a top performer.
- **Senior Sales Agent** Access to uncapped commissions and Leadership development.
- **Senior Sales Trainer** Coaching others to become master at sales.
- **Team Leader** Learning to manage a team of 5 people.
- **Executive Manager** Learning to manage a team of 10 people and back-end management skills.
- **Campaign Manager** Become a Sales Manager and therefore responsible to oversee a campaign independently.

BENEFITS FELIX YOUNG OFFERS:

- We understand people need job security we offer a Base Salary some nice commissions + weekly bonuses
- Paid interstate travel trips for conferences and networking to educate and inspire our team members to go the extra mile
- Free Access to our extensive Online Learning Sales Platform
- Work with a young, dynamic, supportive team
- Regular social and networking activities
- Career progression and personal development
- Promotions are only from within, we do not hire externally

ABOUT YOU:

The ideal person who have the following qualities:

- A background in the industry is an advantage but not necessary
- Ability to work hard and unsupervised at times
- Works well within a team
- Responsible, reliable and punctual
- Confident and outgoing with a supportive attitude
- Ambitious and career minded
- Strong customer service with a face to face environment
- Great communication & interpersonal skills
- Self-motivated with a desire to achieve personal and company goals

If you are looking to grow personally and professionally within the sales industry, then there is a place for you on our team!

APPLY NOW!

[...]