

Finance Broker

Aussie Cairns • All Cairns QLD



Not provided



Work type
Full Time



Contract type
Permanent

Full job description

Our team is growing! We have an exciting opportunity available for an experienced Finance Broker looking to join our new Aussie Cairns store.

It's not just Mortgages, Aussie Cairns and Aussie Townsville are proud to be the local North Queensland Finance Broker of choice offering home loans, commercial lending, asset finance and insurance products.

For nearly 30 years we have been helping Aussies to achieve their property goals and dreams. We pride ourselves on being a business full of families that help others reach their dreams, no matter how big or small! Our brokers are passionate about putting customers first and to date we have helped over 1.5 million Australians with their home loan needs. As we continue to grow and achieve record-breaking settlement results, we've embraced a new era of mortgage broking and continue to be an industry-leading aggregator.

Key elements:

- Full-time opportunity
- Building rapport with clients
- Working with lenders to obtain formal loan approvals
- Liaising with Real Estate Agents, Conveyancers and Solicitors – building strong referral partnerships within the community
- Managing customer enquiries
- Self-sourcing
- Completing serviceability assessments with various lenders
- Tailoring the right loans for your clients
- Managing and maintaining customer database
- Tracking loan applications to actively monitor/manage them from client agreement to the solution through to submission.
- Ensure all information is accurate, identify any missing information and follow-up as required.

Job details



Date posted
21 Sep 2021



Expired On
21 Oct 2021



Category
Banking, Superannuation & Finance



Occupation
Mortgages & Loans



Base pay
Not provided



Contract type
Permanent



Work type
Full Time



Job mode
Standard hours



Industry
FINANCIAL SERVICES



Sector
PRIVATE BUSINESS



Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT



Company size
11 to 50

About you:

- Certificate IV in Finance and Mortgage Broking
- Previous Mortgage Broking experience
- You are passionate about people and want the best for your customers
- Demonstrates resilience in fast paced environments
- Strong communication skills and attention to detail
- Entrepreneurial mind-set
- Professional and well presented
- Competent Windows 365 (Word, Outlook, Excel)
- Full-time commitment

What's in it for you?

- You'll be working within a territory with valuable customer prospects
- Company sourced leads
- Support from a small, close-knit team
- Collaborative working environment
- Base salary plus bonus - contact us for more information regarding this

Open the door to your Aussie journey in Cairns today.

If this sounds like something for you, APPLY NOW or call directly on 0431 194 369