

Section Manager

Hays Human Resources • Melbourne CBD VIC



Base pay

\$80,000 - \$100,000



Work type

Full Time



Contract type

Permanent

Perks

TRAINING

Full job description

Section Manager – Recruitment | Construction Sales | \$80-100K base plus uncapped commission.

Your new company

Do you want to work with the market leading brand? Do you want to work with a leader in the recruitment world, known for being experts; offering rewarding careers and for their innovative technology linked with world leading recruitment solution providers?

Joining Hays as a Section Manager will ensure you have a transparent and rewarding career path ahead and have the opportunity to work alongside ambitious and talented recruiters; whilst fast tracking your own career

Your new role

- Opportunities to quickly progress into senior management position
- A sense of purpose specialising in a pivotal business sector
- Ongoing training and professional development
- Opportunity to work in our Global network of offices

As an already an accomplished 360° recruiter in the Trades & Labour market, your expertise, professionalism and exceptional communication skills will ensure you provide the best service in the market and become a go to industry expert. You'll already have a strong network across the top tier trades & labour organisations together with access to a candidate network with specialist sales and business development skills in this arena. You'll have a solid understanding of the technicalities, business sectors, and construction processes across this industry in Australia.

Job details



Date posted

15 May 2021



Expiring date

15 May 2022



Category

HR & Recruitment



Occupation

Recruiter - Agency



Base pay

\$80,000 - \$100,000



Contract type

Permanent



Work type

Full Time



Job mode

Standard/Business hours



Work Authorisation

AUSTRALIAN CITIZEN / PERMANENT RESIDENT

You'll demonstrate the confidence to work strategically to further develop your client base, utilising an established and ambitious sales plan, incorporating your current network of Owners, General Managers and Senior Sales leaders across the industry.

You'll be a natural relationship builder, with a passion for building long-standing relationships with clients and candidates alike and already be a valued and trusted advisor to the industry. In addition to delivering exceptional personal results, you'll also be skilled in supporting others to achieve their growth targets in the industry using your first class business development skills, networking capabilities and collaborative approach.

What you'll get in return

You'll enjoy a high performing, meritocratic culture and the prospect of accelerating your career to a senior management position. You will receive recognised training and development specifically designed to further develop the skills and qualities of experienced technical consultants and managers.

We reward the energy and passion that our people bring to work every day through a range of benefits, including? uncapped commission scheme, extra leave, health and wellbeing program, flexible working and other initiatives aimed at ensuring a healthy, safe and enjoyable work environment.

Your personal accomplishments and career success can provide the platform for continued career opportunities with a Global network of offices across 34 countries in Australasia, Asia, Europe, North and South America through our international mobility program.

What you need to do now

If you're interested in this role, click 'apply now' to forward an up-to-date copy of your CV, or call us now.

If this job isn't quite right for you but you are looking for a new position, please contact us for a confidential discussion on your career.

At Hays, we value diversity and are passionate about placing people in a role where they can flourish and succeed. We actively encourage people from diverse backgrounds to apply.

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