


## Category Manager - Software And Hardware

Michael Page Australia • Melbourne VIC 3004

 Base pay  
\$0 - \$0

 Work type  
Full Time

 Contract type  
Permanent

### Skills

CATEGORY MANAGEMENT

RISK ANALYSIS

TCO

### Full job description

Category Manager - Software & Hardware (6 month FTC) Melbourne - AUD Permanent Posted by: Michael Page International Pty Ltd Posted: Saturday, 5 June 2021 About Our Client Our client is in everyone's homes and a market leading FMCG business. Job Description You will be responsible for the category management of approximately mil of IT spend across both software and hardware. Other responsibilities include; Development of the Hardware and Software strategic plans and priorities and identifying opportunities to leverage value or mitigate risk from changes in markets (eg technology developments, supplier consolidation). Implement & manage sourcing initiatives that ensure delivery of business plans and category strategies Lead the full sourcing process which includes development of scope, supplier selection/evaluation, commercial negotiation, risk mitigation and contract execution, ensuring the appropriate business involvement at all stages of the process Maintain strategic relationships with key (critical) suppliers, engaging key suppliers in 'long term partnering in order to extract optimal mutual business benefits for both parties. Assist the business in the Supplier Performance management of the top 30 suppliers by attending and providing support for key supplier annual performance reviews The Successful Applicant Immediately available Strong end to end category management knowledge and highly developed commercial experience, possibly gained in other large commercial/FMCG Strong business acumen and negotiation skills gained in major projects and contract negotiations. Skills in the development of Total Cost of Ownership (TCO) models that, where applicable incorporate all cost dimensions and risk analysis elements. Demonstrated analytical and problem-solving skills. Demonstrated understanding of Australian contract law as it

### Job details

 Date posted  
**11 Jun 2021**

 Expired On  
**14 Jul 2021**

 Category  
**Marketing & Advertising**

 Occupation  
**Managers, Directors & Consultants**

 Base pay  
**\$0 - \$0**

 Contract type  
**Permanent**

 Work type  
**Full Time**

 Job mode  
**Standard/Business hours**

 Work Authorisation  
**AUSTRALIAN CITIZEN / PERMANENT RESIDENT**

relates to the purchase and supply of goods and services. Strong oral and written communication skills. What's on Offer 6 month contract, 0-160k inc super depending in experience. Location Melbourne, Australia Industry IT Rate AUD Employment Agency Michael Page International Pty Ltd Contact Michael Page International Pty Ltd Reference JS1219220329 Posted Date 5/06/2021 8:18:11 PM