

EAPI Business Consultant

Brp • Botany NSW 2019



Not provided



Work type
Full Time



Contract type
Not provided

Job details



Date posted
10 May 2021



Expired On
09 Jun 2021



Category
Executive Management & Consulting



Occupation
Management Consultant



Base pay
Not provided



Work type
Full Time



Job mode
Permanent

Full job description

LIFE AT BRP

Our portfolio of industry-leading and distinctive products includes Ski-Doo and Lynx snowmobiles, Sea-Doo watercraft, Can-Am on- and off-road vehicles, Alumacraft, Manitou, Quintrex, Stacer and Savage boats, Evinrude and Rotax marine propulsion systems as well as Rotax engines for karts, motorcycles and recreational aircraft. We support our lines of product with a dedicated parts, accessories and clothing business to fully enhance your riding experience.

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WHY JOIN THE TEAM?

Reporting to the Regional General Manager of Asia Pacific; as **the EAPI Business Consultant**; you will be responsible for analysing and evaluating the current strategies and procedures currently used at Emerging Asia and Pacific distributors (EAPI) distributors and implementing processes to improve the efficient use of the organisations' resources.

Salary Guide: \$90k - \$97k plus 9.5% Superannuation

YOUR KEY RESPONSIBILITIES

- Provide day-to-day direction and management of Distributors, and recommend solution changes to fulfil objectives, achieve goals, and maximise revenue streams.
- Provide regular feedback, analysis and progress reports as needed to assist the organization in determining the right model and growth plan for the business in EAPI countries.
- Play a significant role in long-term planning including an initiative geared toward operational excellence.
- Recording and analysing distributors work flow charts and reports and recommending proposals to revise methods and procedures.

- Supporting the development of the project scope, objectives, approach and timeline with the cross functional team.
- Responsible for maintaining and developing client-business relationships (Emerging Asia Pacific Distributors) and business shortcomings.
- Innovative and intuitive approach to researching key target markets and new opportunities, combined with advanced evaluation, reporting and decision-making skills with a result driven focus.

YOUR QUALIFICATIONS AND SKILLS

- Bachelor's degree or equivalent
- Minimum of 8 years' working experience - within the Powersport or Motor Vehicle industry is an advantage
- Extracting insights from complex analysis
- Structuring problems and defining the plans of action to solve them, injecting strategic and innovative thinking into the issues that the business faces
- Supporting the development of the project scope, objectives, approach and timeline with the cross functional team
- Autonomous project management and partnership with business to lead projects and support implementation of outcomes
- Excellent communication and presentation skills, both written and verbal
- Influence key stakeholders to deliver impactful change
- Strong proficiency in Microsoft Office: Excel & Power Point
- Fluent in English and Asian languages are considered an asset

This position is based in Sydney, Australia.