



Training & Education Manager Pharmacy, Health

Reckitt • The Rocks NSW 2000

 Base pay
\$0 - \$0

 Work type
Full Time

 Contract type
Permanent

Perks

FRIDAY DRINKS

TRAINING

Skills

SELF MOTIVATED

SALES TEAM

Full job description

Job Advert

Join us as our Training & Education Manager– supporting our Pharmacy team! Sitting in our Sales Team, reporting to the Head of Pharmacy you will ultimately develop and deliver external training courses, programs & Category / Brand presentations. This will target the goals of Improving RB Engagement with key customers and groups; as well to drive Brand & Product loyalty.

Your role will include but not be limited to:

- Execute instore training and Education Program for Retail Pharmacy including large group / small group retail banner training and product sampling that builds instore brand advocacy for RB brand portfolio.
- Assist Pharmacy Team Members in maintaining & developing HCP relationships with key stakeholders by ensuring store member and buying team category / product knowledge is up to date and accurate
- Assist Pharmacy Account Team Members with key customer presentations and other support functions with product knowledge
- Assist marketing team with the provision of latest updates via insights from key stakeholders across key targets. Assist in the capture of key market information & intelligence and actively participate in the Plan presentations.


Job details

 Date posted
23 Jun 2021

 Expired On
01 Jul 2021

 Category
Sales

 Occupation
Sales Representatives/Consultants

 Base pay
\$0 - \$0

 Contract type
Permanent

 Work type
Full Time

 Job mode
Standard/Business hours

 Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT

- Work with the Head of Pharmacy and other Field leadership members to drive the delivery of product training and best practice workshops at Team meetings
- Working closely cross functionally across Australia and New Zealand, building strong relationships.

You'll succeed because...

... you have a strong understanding of the Pharmacy trade and how it operates with a proven track record in retail sales... You know how to influence! You have proven experience in engaging customers (including key figures in customer organisations) such as Pharmacists, Retail Managers and Pharmacy Assistants. Healthcare is a passion of yours and you have gained experience working with Healthcare products in a Training/Education setting or perhaps an Account Management position. You are strong on coaching, negotiation and able to influence others with your knowledge and passion, enabling them to strengthen their skills. You are results orientated, self-motivated and resilient person who has good business partnering skills... You have demonstrable critical thinking, analytical and problem-solving skills, with high attention to detail... most importantly, you like a challenge!

Equality

You'll love it because...

...you'll get to make an impact like never before Best of all you will be part of a diverse business here at RB Our iconic brands will provide an incredible platform for you. And our dynamic, ownership-driven culture will help bring the very best out of you, every day.

What's in it for you?

- At present, the role will start Working from Home, as we look to move to flexible approach across the office and home.
- Competitive salary and bonus package
- Career Progression opportunities locally and internationally with a globally recognised brand
- Flexible Work Arrangements
- A fun, social office with Friday drinks, yearly awards and social committee's (held virtually for now)!
- Parental Leave Program (Up to 26 weeks paid leave)
- Access to online learning modules and time off to attend training
- Health and Wellbeing benefits and EAP access
- Charity Leave
- Recognition Rewards
- Beautiful brand-new offices located just on George Street, in World Square, Sydney CBD

RB is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, colour, religion, sex, national origin, disability status, protected veteran status, or any other basis protected by appropriate law. All hiring decisions are made based on merit, competence and business need.