

## Software Sales Consultant - No Experience Required

Employsure • Haymarket NSW 2000



Base pay

\$50,000 - \$70,000



Work type

Full Time



Contract type

Not provided

### Full job description

- \$56K Base Salary + Super, Uncapped commission \$120K
- Exceptional career growth - pipeline into a BDM role
- Full training provided with ongoing support

#### The opportunity.

Kicking off your career with a vibrant sales team. Amazing opportunity for those looking to develop a new skill set or a great transition from retail or hospitality! Our top performing Sales Consultants have come from various backgrounds with no prior sales experience! Our new sales consultants at BrightHR go straight into our 'Cadets Academy'. This is where we provide all of the tools and knowledge to succeed in this role.

Our Cadets Academy is designed to set you up for success by giving you all the sales and product knowledge you could possibly need to be successful in the role. We promote internal progression opportunities and exceptional career growth.

BrightHR also promotes continuous coaching and development along the way, so you can meet your potential and exceed your personal goals! This role is designed for those who have a natural flare with people, are eager to excel and are committed to exceeding expectations whilst having fun along the way!

#### The day to day:

You will be selling an award-winning HR SAAS solution, to ensure Australia's SMEs are fully supported with their human resources/work health and safety needs through our subscription-based, cost-effective model.

Contacting warm leads, a combination of inbound and outbound calls to potential small and medium businesses and discussing an award winning solution. You will be booking consultations for our Business Development Managers to meet with these businesses to present our services.

### Job details



Date posted

08 Nov 2021



Expired On

29 Nov 2021



Category

Sales



Occupation

Sales

Representatives/Consultants



Base pay

\$50,000 - \$70,000



Work type

Full Time



Job mode

Permanent

### **Is this career opportunity right for you?**

The answer is 'yes' if you have the following:

- You have a positive attitude, along with empathy and resilience
- You are a team player and love healthy competition
- You love helping others, in this role you will be helping small to medium sized business owners
- You have a passion for learning and development – we will teach you everything you need to know
- You love a fast-paced environment
- This is a phone-based role, so communication and a love for speaking with people from all walks of life are essential

### **What's on offer for you?**

- Sales and product training with ongoing support and coaching!
- Clear career path, understanding exactly what targets you will need to hit to be rewarded with career progression, additional responsibilities, recognition, and commission
- A fun and close-knit sales team that really comes together to celebrate every win across the team!
- An active social committee dedicated to organising company & state-wide events & celebrations
- Many additional benefits after 2 years of service including paid parental leave, further education allowance, volunteer leave & financial support to name a few
- Did we mention free, daily breakfast, office amenities and a bi-weekly tea trolley!

### **Why join us?**

Our vision is to build better businesses starting with our own. Here at BrightHR what you will come to learn is that we practice what we preach. We pride ourselves on career satisfaction and strong workplace culture. The opportunities are endless!

With personal and professional growth being one of our top priorities. In addition, we offer our employees remarkable benefits. If you are looking for a role that can match your goals, we want to hear from you.

We're committed to nurturing a diverse and inclusive culture of opportunity. We encourage applications from people of culturally diverse backgrounds, people who identify as LGBTQI+, people of Aboriginal and Torres Strait islander origin, and people with disabilities.

**Become a part of our exciting journey. Apply now!**