


BDM - Technology Products

Salexo Consulting • Eastern Suburbs Melbourne VIC

 **Not provided**

 **Work type**
Full Time

 **Contract type**
Permanent


Job details

 **Date posted**
23 Jun 2021

 **Expired On**
23 Jul 2021

 **Category**
Sales

 **Occupation**
Sales
Representatives/Consultants

 **Base pay**
Not provided

 **Contract type**
Permanent

 **Work type**
Full Time

 **Job mode**
Standard/Business hours

 **Career level**
EXECUTIVE

 **Industry**
HUMAN RESOURCE

 **Sector**
PRIVATE BUSINESS

 **Work Authorisation**
AUSTRALIAN CITIZEN /
PERMANENT RESIDENT

 **Company size**
1 to 10

Perks

TRAINING

Skills

SALES REPRESENTATIVE

BUSINESS DEVELOPMENT

ACCOUNT MANAGEMENT

ELECTRONIC SECURITY

Full job description

External Role working in conjunction with National BDM. Technology Solutions into Lodging and Accommodation Sector. Major Global Leader.

THE COMPANY

Leading and Iconic Company and Products
Amazing Work Atmosphere
True Revolutionary Tech Company
Double Digit Growth

THE ROLE

Working with National BDE in large scale opportunities
Development of your own sales pipeline
Solution Design and Development
Presentations and Negotiating

EXPERIENCE NEEDED

Commercial Technology Solution Sales Sales into Lodging/Accommodation Sector

Willingness to Travel to industry events and training

High Levels of EI and outgoing personality

ON OFFER

Solid Salary Package of \$120K + super

Generous Commission Structure

Excellent training and development

Great onboarding

Quality Support from a Top Mentor

Ideally you will have knowledge of Electronic Access Control, Building Management & Guest Room Management Systems, Hotel Room IPTV Systems, Property Management Systems, Network Access Solutions.

TO APPLY

Send your resume to john@salexo.com.au

Give me a call on 02 9922 9655

We are hiring now!