

Senior Recruitment Consultant

Hays Procurement • Adelaide SA 5005



Base pay

\$70,000 - \$95,000



Work type

Full Time



Contract type

Permanent

Perks

TRAINING

Full job description

Your new company

We are a market leading brand that open doors. We thrive in teams that are the best in the industry and work collaboratively to achieve results. Known for our state of the art technology and a reach that is larger than our four nearest competitors combined, Hays is a wise career choice for ambitious and talented recruiters with a proven track record looking to fast track their sales career.

Your new role

When you join Hays, we will provide you with more than just a job. We will support you on a journey where you can:

- Manage and grow your own client portfolio
- Map the market and develop an ambitious sales plan
- Lead by example and influence the development of others
- Source new candidates via a multitude of channels and conduct thorough interviews
- Identify new business opportunities and establish relationships with new clients
- Provide excellent service delivery to your portfolio of established relationships
- Work collaboratively with your team to reach team goals
- Handle the job process from beginning to end including short-listing, making expert recommendations and maintaining relationships

What you'll need to succeed

You know that you've got what it takes because you are:

Job details



Date posted

05 Feb 2021



Expiring date

05 Feb 2022



Category

HR & Recruitment



Occupation

Recruiter - Agency



Base pay

\$70,000 - \$95,000



Contract type

Permanent



Work type

Full Time



Job mode

Standard hours



Career level

SENIOR (EXPERIENCED
NON-MANAGER)



Work Authorisation

AUSTRALIAN CITIZEN /
PERMANENT RESIDENT

- Highly motivated and sales driven with a proven track record in recruitment
- Passionate about helping people flourish and achieve their career goals
- Proud of your strong track record exceeding targets
- Confident to establish new relationships
- Ambitious to achieve results and progress your career
- Adaptable and agile, able to constantly seek new opportunities in the market

What you'll get in return

While you may have existing recruitment experience, we recognise you are ready to take the next step in your career and you're eager to learn more.

That's why we promise to equip you with the tools to ensure you continue to develop throughout your career. As well as comprehensive training, you will have the opportunity to work for an established brand with:

- A size and scope four times larger than our nearest competitor
- Access to industry leading technology to allow you to find the best candidates and connect with the most relevant clients in your field
- Access to the most comprehensive database in industry \
- Established client relationships in over 30 different specialist areas

What you need to do now

Ready to get started? Contact Kate Rees on 7221 4130. At Hays, we value diversity and are passionate about placing people in a role where they can flourish and succeed. We actively encourage people from diverse backgrounds to apply.

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