

## Finance and Insurance Business Manager

Peter Warren Automotive Holdings • Southport QLD 4215



Base pay  
\$0 - \$0



Work type  
Full Time



Contract type  
Not provided

### Job details



Date posted  
**21 May 2021**



Expired On  
**29 May 2021**



Category  
**Sales**



Occupation  
**Sales Representatives/Consultants**



Base pay  
**\$0 - \$0**



Work type  
**Full Time**



Job mode  
**Permanent**

### Full job description

*Robina - Gold Coast*

- **Excellent earning potential for top performers**
- **Join Frizelle Sunshine Automotive Group on the Gold Coast**
- **One vacant Full Time position!**

**Frizelle Sunshine Automotive** have held a local presence for well over 30 years, growing in size from a mere 10 employees to today, with over 900. We strive to be considered an employer of choice and over the years we have embraced change by driving innovation and steering growth opportunities across the Group. As a Group we retail well over 17,000 cars per year and our local brands include Ferrari, Aston Martin, Ford, Audi, Isuzu Trucks, Kia, Hyundai, Volkswagen and many more. Our Used dealership also has access to 1,000+ vehicles. With substantial growth and development plans targeted over the next 6-18 months, there's never been a better time to join. We are now looking for **Finance and Insurance Business Manager** to join the **Robina Mazda** team in a full time **permanent chair** role. **What we are looking for:**

- Someone who will talk to 100% of our customers, offering them 100% of our products, 100% of the time!
- Someone who gets a buzz out of knowing everything about products and talking about/selling them
- An outgoing personality with excellent communication (both with our customers and internally with staff)
- Consistency in following the same process every time
- Very good paperwork and administration using available IT systems
- Self driven and action orientated to get the job done at often fast pace in a professional and fun workplace
- Follow through from beginning to end with customers and staff so all know the status of the car sale
- Understanding of teams around them to be able to work cohesively and all achieve great results
- Previous Finance and Insurance sales experience essential

**What the role entails:**

- Meet with all customers to talk about and sell finance and/or insurance from the dealership's own supplier
- Assist New and Used Vehicle Sales Departments in sales negotiations where necessary
- Ensure sales and profit objectives for Finance and Insurance are met or exceeded

**What we offer:**

- Full training in our finance products and selling processes
- Consistency in following process every time will create results for you that will help you earn above average!
- You can expect total package which will be higher than most living locally
- A supportive and flexible manager
- A dedicated and fun working environment
- Corporate Superannuation Fund
- Paid leave loading for all employees

If you are keen to join a progressive company, have fantastic sales and customer service skills, a positive attitude, and a great work ethic, then we would like to hear from you.

Please apply now in confidence through our online application form, attaching your covering letter and resume. All Frizelle Sunshine employees must be entitled to work in Australia, complete a Federal Police Check and a Traffic History (QLD) or Driving Record (NSW) check.