

Trade Sales Consultant / Store person - Hoppers Crossing

Beaumont Tiles • Hoppers Crossing VIC 3029

 Base pay
\$0 - \$0

 Work type
Full Time

 Contract type
Permanent

Perks

FLEXIBLE WORKING HOURS

CAREER DEVELOPMENT

TRAINING

Skills

RETAIL SALES

STOCKING

TRADING

Full job description

Permanent - Full Time

Enjoy a career with Beaumont Tiles!

- **Be part of our growth**
- **Dynamic, supportive and successful teams**
- **Must be available to work a 6 day trading rotating roster**
- **Permanent, Full time position**
- **Immediate start**

As a Trades Sales Consultant / Store person at Beaumont Tiles Hoppers Crossing there is so much more to the role of Trade Sales. This is a role where you develop trusted relationships with tradespeople (builders/tilers/plumbers), providing advice and offering a consultative approach to service. Your role is to ensure customers are delighted and excited about their experience with us, whilst achieving the team sales targets.

Reporting to the Store Manager, your day to day work is generating sales and


Job details

 Date posted
17 Jun 2021

 Expired On
07 Jul 2021

 Category
Retail

 Occupation
Retail Assistants

 Base pay
\$0 - \$0

 Contract type
Permanent

 Work type
Full Time

 Job mode
Standard hours

 Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT

ensuring success by providing expert service, processing sales efficiently and accurately, conducting efficient follow-ups with customers, some day to day administration tasks and maintaining the overall look for the store.

The diversity of this role is reflected in occasionally assisting with various warehouse duties such as customer pick-ups, receiving deliveries and providing expertise knowledge and advice to trade customers and builders.

FOR YOU...

The challenge for you is to bring your positivity and energy to the team, be motivated to succeed and constantly develop your industry knowledge so that you are a true expert in your field.

THE TEAM...

Apart from offering the opportunity to work with a recognised national company, The Beaumont Tiles sales and customer service teams are driven and dedicated to meeting the needs of the customer. The team are seasoned salespeople with a passion for the product and motivated to get results.

THE SKILL SET...

- Extensive experience in retail sales and or related industry experience
- Good rapport building and influencing skills
- Self-driven and motivated to achieve sales
- A competitive nature and a desire to win
- Excellent written and verbal communication skills
- Physically able for the loading and unloading of heavy products for merchandising and re-stocking the store (up to 25kgs)
- Technology savvy and administrative skills
- A Forklift licence will be highly regarded

THE PERKS...

- Career development and training
- Negotiable, flexible working hours
- Fun and collaborative work environment

THE BEAUMONT TILES STORY

Beaumont Tiles is Australia's biggest retailer of tiles and bathroom ware with over 100 outlets across most states. An innovative market leader, Beaumont Tiles buyers travel the globe to bring back the best in tiles, stone and bathroom ware. Beaumont Tiles has company owned and franchised stores servicing trade, home builders and renovators, and the commercial sector.

www.tile.com.au

This is a great opportunity for you to make your mark and further develop your career with a growing and successful company. If you want to join a great team then we would like to hear from you!

Enjoy your work with Beaumont Tiles!

No Recruitment Agencies please