

RETAIL SALES CONSULTANT - LABRADOR

Beaumont Tiles • Mount Rascal QLD 4350

 Base pay
\$0 - \$0

 Work type
Full Time

 Contract type
Permanent

Perks

FLEXIBLE WORKING HOURS

CAREER DEVELOPMENT

TRAINING

Skills

RETAIL SALES

Full job description

PERMANENT - FULL TIME POSITION

Enjoy a career with Beaumont Tiles!

- **Be part of our growth**
- **Dynamic, supportive and successful teams**
- **Permanent, Full time position**
- **Must be available to work on Saturdays (roster)**

As a Retail Sales Assistant at Beaumont Tiles there is so much more to the role of Retail Sales. This is a role where you develop trusted relationships with tradespeople (builders / tilers / plumbers), providing advice and offering a consultative approach to service. Your role is to ensure customers are delighted and excited about their experience with us, whilst achieving the team sales targets.

Reporting to the Store Manager, your day to day work is generating sales and ensuring success by providing expert service, processing sales efficiently and accurately, conducting efficient follow-ups with customers, some day to day administration tasks and maintaining the overall look for the store. You can expect to work in our showroom and trade centre servicing both retail and trade.

Job details

 Date posted
17 Jun 2021

 Expired On
21 Jun 2021

 Category
Retail

 Occupation
Sales Representatives/Consultants

 Base pay
\$0 - \$0

 Contract type
Permanent

 Work type
Full Time

 Job mode
Standard/Business hours

 Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT

FOR YOU

The challenge for you is to bring your positivity and energy to the team, be motivated to succeed and constantly develop your industry knowledge so that you are a true expert in your field.

Your infectious passion for sales will naturally generate demand, interest and excitement for Beaumont Tiles customers and inspire them with an outstanding experience every time.

There is no limit to what you can achieve!

THE TEAM

Apart from offering the opportunity to work with a recognised national company, The Beaumont Tiles sales and customer service teams are driven and dedicated to meeting the needs of the customer. The team are seasoned salespeople with a passion for the product and motivated to get results.

THE SKILL SET

- Experience in face to face retail sales role in the industry or related field will be highly regarded
- Proven abilities and experience in achieving and exceeding sales targets
- Good rapport building and influencing skills
- A competitive nature and a desire to win
- A flair for asking the right questions to uncover the needs of your customer
- Excellent written and verbal communication skills
- Technology savvy and administrative skills

THE PERKS

- Career development and training
- Negotiable, flexible working hours
- Fun and collaborative work environment

Come and enjoy being a vital part of the passionate Beaumont Tiles group where we celebrate a culture of enthusiasm and fun!

THE BEAUMONT TILES STORY

Beaumont Tiles is Australia's biggest retailer of tiles and bathroom ware with over 100 outlets across most states. An innovative market leader, Beaumont Tiles buyers travel the globe to bring back the best in tiles, stone and bathroom ware. Beaumont Tiles has company owned and franchised stores servicing trade, home builders and renovators, and the commercial sector.

www.tile.com.au

This is a great opportunity for you to make your mark and further develop your career with a growing and successful company. If you want to join a great team

then we would like to hear from you!

Enjoy your work with Beaumont Tiles!

No Recruitment Agencies please