

Key Account Manager

Wood Recruitment • All Perth WA



Base pay
\$75,000 - \$75,000



Work type
Full Time



Contract type
Permanent

Skills

SALES

SALES EXPERIENCE

SALES HUNTER

Full job description

Our client is WA's leading business news publication. As a Key Account Manager you will report to the head of corporate accounts and be responsible for generating business in selling highly sought after advertising space in our publication to prospective clients. Adept at closing business over the phone & in person you'll be business minded and a born SALES HUNTER!!!!

What you'll be doing:

- Creating new business
- Generating sales
- Conversing with c-suite executives, managing directors and business owners

What you'll need:

- 3+ years of sales experience
- A HUNTER mentality
- Excellent interpersonal skills & presentation

What's in it for you:

- Central city location
- Work for a reputable brand
- Uncapped commission structure

How to apply:

Job details



Date posted
24 Aug 2021



Expired On
23 Oct 2021



Category
Sales



Occupation
Account Manager



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Contract type
Permanent



Work type
Full Time



Job mode
Standard/Business hours



Industry
ADVERTISING



Sector



Work Authorisation
**AUSTRALIAN CITIZEN /
PERMANENT RESIDENT**

To complete your application for this position please click on the "APPLY" button below. Online applications are preferred however for a confidential enquiry please call 08 9221 8122.