


Sales Consultant Telstra - Wollongong

Vita Group • Wollongong & Illawarra Area NSW

 Base pay
\$0 - \$0

 Work type
Full Time

 Contract type
Permanent

Job details

 Date posted
22 Jun 2021

 Expired On
29 Jun 2021

 Category
Sales

 Occupation
Sales Representatives/Consultants

 Base pay
\$0 - \$0

 Contract type
Permanent

 Work type
Full Time

 Job mode
Standard/Business hours

 Work Authorisation
AUSTRALIAN CITIZEN / PERMANENT RESIDENT

Perks

PAID PARENTAL LEAVE

TRAINING

Skills

SALES

SALES CONSULTANT

PROBLEM SOLVER

TEAM BUILDING

Full job description

About You:

You are a naturally curious and energetic individual with exceptional communication and negotiation skills. You love engaging with people and have a strong ability to build trust and rapport with each of your customers. A strategic problem solver, you thrive on challenges and focus on self-development to excel in a high-performance environment.

Responsibilities:

- Engage in highly personalised consultations with our customers to explore how technology solutions can enhance their way of life
- Build return business through creating and managing customer relationships
- Deliver exceptional customer service and exceed expectations
- Achieve individual daily, weekly and monthly sales and customer service targets
- Drive your own professional development based on regular feedback, coaching and training sessions

Benefits:

- Generous performance-based commissions structure and incentives
- Learning and development programs
- Free quarterly store-based activities including team building exercises and dinners
- Birthday Day Off and Volunteer Day Off
- 4 weeks Paid Parental Leave for primary career
- Flourish: online inhouse portal to help you grow and develop your career
- Access to corporate discounts and health benefits
- Shining Star program: awarded for living the Vita values
- Help make a difference through our Vita Foundation

About Us:

Vita Group is a leading ASX-listed Australian retailer with more than 25 years experience in the information and communications technology industry. We are a values-based organisation and we truly believe that the way you do things is as important as what you do. Through our network of more than 100 Telstra retail stores, we help Australians stay connected by providing exceptional technology products and services. Our point of difference lies in our approach. We are experts in consulting. We get to know our customers – their needs, challenges and aspirations and provide personalised, holistic solutions that will truly add value and enhance their ways of life.

APPLY NOW or visit our careers website for further info and progress your career with one of Australia's leading retailers.

We are an equal opportunity employer and welcome diversity in the workplace.

Advertised: 27 May 2021 AUS Eastern Standard Time

Applications close: 26 Jun 2021 AUS Eastern Standard Time